## Valspresso

## Price Sentiment Analysis and Indicators

**Technical White Paper** 

## Overview

Valspresso's indicators empower subscribers to design and deploy persistent alpha-generating strategies. Our proprietary technology and patented methods make it easy for quants, analysts, and portfolio managers to integrate our indicators and signals into new or existing trading strategies with the objective of reducing risk and improving returns. Historical values are available from 2004 to present, along with back-tested example strategies that clearly demonstrate the value of Valspresso data: deliver higher alpha and lower beta, consistently.

These indicators are particularly effective for fundamental managers, who need a starting point when analyzing multiple securities. While the indicators are effective for building portfolios on their own, fundamental managers could enhance the systematic signals with their own judgment and experience. Additionally, the Valspresso indicators are cost-effective for pension funds and other asset owners who may be looking to insource their active equity investment function but have limited capacity to hire a team of analysts.

There are three principal steps in developing model portfolios through the indicators. First, we calculate the sentiment scores for each company. Then, a fundamental score assigned based upon a systematic analysis of financial statement data. Finally, the overall scores are combined to give a powerful indicator of future stock price performance. These rankings can then be utilized by portfolio managers as a strong starting point to building effective and efficient portfolios.

This paper reviews the philosophy of Valspresso and its founder, gives a deep description of the indicators, and reviews the evidence of the power of the signals. We further encourage portfolio managers and analysts to evaluate the alpha value of our data feed for themselves via a free subscription to our historical data at FactSet: <a href="https://open.factset.com/products/sentiment-and-fundamental-indicators/en-us">https://open.factset.com/products/sentiment-and-fundamental-indicators/en-us</a>.

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## **About Valspresso**

## The Company

Valspresso, Inc. is a financial technology and investment strategy development firm based in Reston, Virginia. Its two decades of research and innovation culminated in the grant of a U.S. patent and the development and deployment of a suite of rules-based artificial intelligence software applications that automates the entire asset management process — from analysis to portfolio construction to trade execution — with a clear objective: reduce risk and improve returns.

## Founder

**Reginald Nosegbe, CPA**, is the inventor of a theoretical framework that seeks to reduce the risk and improve the return of investing in the stock market. Reginald is an accountant, inventor, systems engineer, entrepreneur, student of economic history, and passionate advocate for investors trying to build and protect their investments. He has years of experience in risk management, regulatory compliance, internal controls, strategic consulting services, and investment management with firms including PricewaterhouseCoopers and Merrill Lynch.

## **Company History**

Valspresso is the culmination of 20 years of research and the confluence of political and economic events.

As a refugee from Liberia's civil war in the early 1990s, Valspresso's founder, Reginald Nosegbe, saw firsthand that whenever there is upheaval, be it military, political, or economic, it is the individual that suffers. He believes that with access to the right information and the right context, we as individuals have enormous power to rise up and solve our own problems.

Reginald moved to the United States in the early 1990s and resumed his academic studies at the University of Virginia. While there, he became deeply concerned about extreme market risk and 10 major market failures, including the 1929 market crash. It was more than the failures themselves that concerned him. Rather, it was the impact that those failures had on the lives of so many people – people who worked for years to achieve financial stability and accumulate assets, only to have that security undone, sometimes in a matter of days.

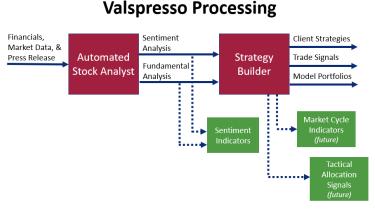
Motivated by this seemingly intractable problem in 1997, he designed an independent study course to create a mathematical model that would objectively quantify market sentiment. His initial findings were presented to a panel of professors and an audience of students. That resulted in an award for the research, analysis, and findings. He went on to get a master's degree in systems engineering from the University of Virginia. In 2007, Reginald filed a patent application for a "Stock Method for Measuring and Assigning Precise Meaning to Market Sentiment". The patent was granted in 2011.

Shortly after the crash of 2008, Reginald recruited a team of technology and financial professionals. Valspresso built an end-to-end suite of applications based on Reginald's theoretical framework. These applications were built on Valspresso's proprietary technology platform that consists of a robust point-in-time historical database, an expert system, diagnostic capabilities, and research tools. On top of that platform, Valspresso has built an automated analyst, a strategy development environment, investment operations modules, model portfolios, and proprietary indicators.

## Solution

Valspresso's technology analyzes all publicly traded companies on the U.S. major exchanges every day. This daily automated analysis includes a patented price sentiment analysis as well as

deep fundamental analysis. empower Valspresso's indicators subscribers to design and deploy alpha-generating strategies. Our proprietary technology and patented methods make it easy for quants, analysts, and portfolio managers to integrate our indicators and signals into new or existing trading strategies with the objective of reducing risk and improving returns.



### Theoretical Framework

Valspresso's approach to investing is based upon our founder's "Free and Competitive Market Equilibrium" hypothesis which is stated as follows:

"In a free and competitive market, the value that efficient and effective companies produce, shall, in the long run, approximately equal the value that the market (investors) demands."

### **Basic Assumptions**

- 1. The market is free and competitive
- 2. Companies are efficient and effective
- 3. Companies' earnings can be independently verified
- 4. Companies will continue as a "going concern"
- 5. Investors expected return can be determined

Essentially, this hypothesis posits that when investors make buy and sell decisions on an open market, they are always trying to discover an equilibrium price for a security based upon expectation of earnings growth or decline and other emerging information. Investors, and the market in general, will sometimes overshoot this equilibrium price and sometimes undershoot, but will always seek equilibrium. Our indicators are built to determine whether a stock's current price

reflects under-reaction or over-reaction to market information, including recent earnings (news), and makes an implicit forecast for stocks that are away from equilibrium. Our results show that this can be an effective way of building an active investment strategy.

Our hypothesis and assumptions enabled us to derive a series of mathematical models that decompose stock price into the portion that is attributable to underlying operations and the portion that is attributable to future expectations of growth, and to classify all companies traded on the major exchanges as to whether the market is pessimistic, optimistic, or irrationally exuberant about their future operating performance (earnings). Price Sentiment Analysis is a key component of Valspresso's solutions.

## **Price Sentiment Analysis**

Most sentiment analyses try to measure how people "feel" by analyzing what they "say," and use that as a proxy for what people will "do" regarding investment decisions. We all know that what people "feel", "say", and "do" are not always aligned. This is especially true in competitive marketplaces.

We believe that the best measure of investors' sentiment is the price they are willing to pay for a stock. Implicit in the price that investors pay for a stock on any given day is a forecast of a company's future operating performance (earnings). Valspresso was granted U.S patent 7,966,241 for this method of measuring price sentiment.

Our primary metrics for price sentiment analysis are Sentiment Index (SI) and Sentiment Quotient (SQ). Our patent describes the following functions used to calculate SI and SQ:

Sentiment Index (Si)

$$S_i = \frac{Ppsxr - Eps}{Eps}$$

Si is undefined when EPS is equal to 0

Sentiment Quotient (Sq)

$$Sq = \int_0^{Si} \frac{1}{(Si+1)^2} dsi$$

Change in Sentiment Quotient ( $Sq\Delta$ )

$$Sq\Delta = \int_{Si(TimeA)}^{Si(TimeB)} \frac{1}{(Si+1)^2} dsi$$

Together, the above mathematical models play key roles in Valspresso's proprietary classification system and the development of alpha-generating strategies.

The input into Sentiment Index includes stock price (PPS), GAAP earnings per share (EPS), and required rate of return (R). Required rate of return is calculated using Beta (36-month Beta calculated daily), U.S. Treasury bill rate (3 month), and market rate of return (average annual return of S&P 500). By looking at the formula, it is easy to see what would happen to SI should an input increase or decrease. For example, an increase in price would increase SI (assuming all other inputs are constant). This would indicate that the market is more optimistic about future performance. Conversely, if earnings increased, then SI would decrease. Understanding how the interplay of changing input contributes to the market psychology (or sentiment) of price has been a subject of our research for years.

One of the unique attributes of SI and SQ is that their values are on a scale that pivots around the fixed value of 0. Equating SI and SQ to 0 as a fixed frame of reference is the mathematical representation of Free and Competitive Market Equilibrium. This allows the automated analyst to objectively measure the amount of sentiment in companies' stock price and classify them as follows: Companies with SI < 0, but > -1 are classified as Pessimistic (P); Companies with SI > 0 are classified as Optimistic (O); Companies with SI > 4 are classified as Irrationally Exuberant (IE); Companies with SI < -1 are flagged as reporting negative GAAP earnings per share (NE).

SI is used to quantify expected earnings growth. For example, an SI value of 4 means that the company's stock price reflects an expectation that earnings will grow by a factor of 4. An SI value of -0.5 means that the company's stock price reflects an expectation that earnings will decline by a factor of -0.5. The interpretation of SI depends on the sign of EPS and SI. The rules are as follows:

- When SI > 0 then
  - SI represents a factor by which earnings are expected to increase
- When SI = 0 then
  - Earnings are expected to remain constant
- When SI > -1 and SI < 0 then
  - SI represents a factor by which earnings are expected to decrease
- When EPS < 0 then
  - SI </= -1
- When SI </= -1 then
  - -SI represents a factor by which earnings are expected to increase
- When EPS = 0 then
  - SI is undefined
  - 0.01 is used as a proxy for the value of EPS

SQ is used to quantify the portion of a company's stock price that is attributable to future earnings growth. For example, an SQ of 0.8 implies that 80% of the company's stock price is attributable to expectation of future earnings growth and 20% to current fundamentals. The interpretation of SQ depends on the sign of EPS and SQ. The rules are as follows:

- When SQ > 0 then
  - SQ represents the portion of stock price attributable to expectation of future earnings growth
- When SQ < 0 then
  - SQ represents the portion of earnings that is not reflected in the current stock price
- When SI </= -1 then</li>
  - SQ is undefined

Obviously, no one knows the future of a stock price, but Valspresso's sentiment indicators provide a useful and powerful framework to assess investors' optimism or pessimism reflected in a stock price. The uniform applicability and standardized values mean that they can easily be integrated into new or existing trading strategies with the objective of reducing risk and improving returns. Valspresso has used the sentiment framework to deliver sustained alpha and lower beta in both simulated and live portfolios.

## **Descriptive Statistics**

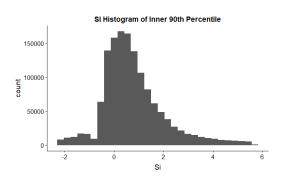
This section includes descriptive statistics for SI and SQ for the components of the S&P 500 from 2004 to 2018.

In some cases, outliers have been removed. Our definition of an outlier is the bottom and top 5%, therefore, the inner 90th percentile of data is included on the charts.

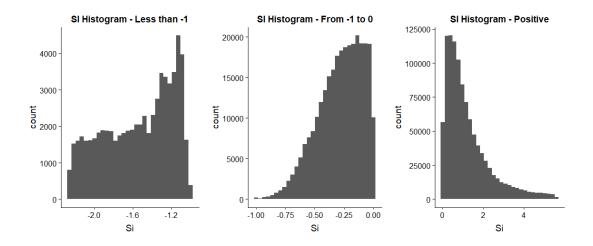
### Sentiment Index (SI)

SI is not normally distributed so statistics such as mean and standard deviation are not meaningful. To understand the distribution of this indicator, refer to the charts below.

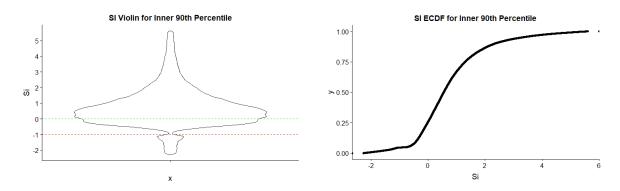
Below is a histogram of SI with outliers removed.



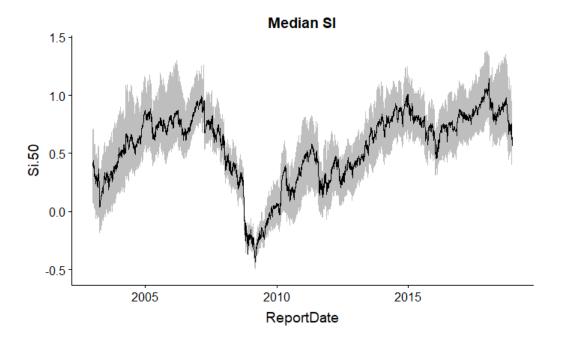
As SI has special cases, the histogram has been divided along those inflection points.



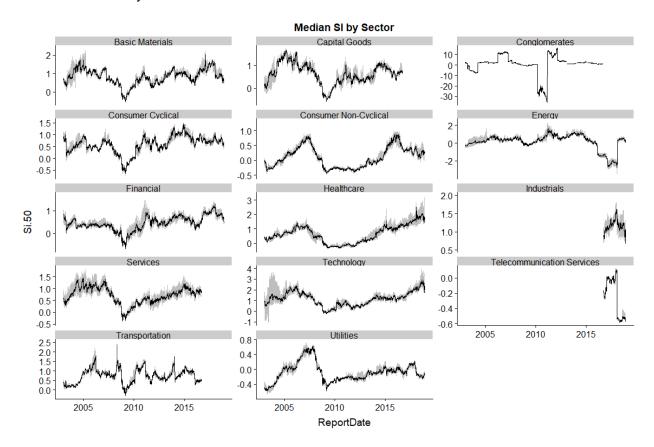
A violin plot of SI is helpful for seeing the distribution behavior. Horizontal lines at 0 and -1 are included to visually indicate the inflection points of the SI function as described above. Outliers have been excluded. To the right, you will find the Empirical Cumulative Distribution Function for SI with outliers excluded.



Below is the SI median over time. The lower part of the grey ribbon is the 40th percentile, while the upper part is the 60th percentile.

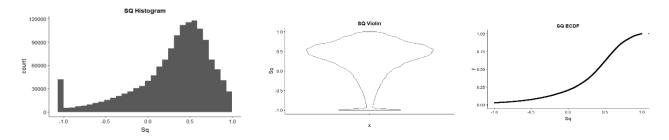


The same data as above has been grouped by sector to see how the various sectors have behaved historically.

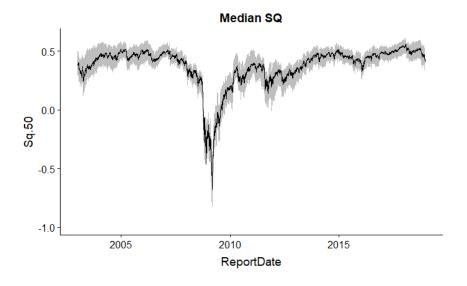


## Sentiment Quotient (SQ)

SQ is not normally distributed, so statistics such as mean and standard deviation are not meaningful. To understand the distribution of this indicator, refer to the charts below.



Below is the SQ median over time. The lower part of the grey ribbon is the 40th percentile, while the upper part is the 60th percentile.



## **Fundamental Analysis**

To provide context and veracity for the use of Sentiment, Valspresso's Automated Stock Analyst performs deep financial analysis of publicly traded U.S. companies. This context is important to manage your strategy's risk. Let's say that one of your strategy's holdings is a stock with a high expected earnings growth. If that company's financial quality is poor, it is less likely to achieve or sustain that growth and therefore should be considered riskier. In that case, additional risk mitigation measures would need to be employed to achieve investment objectives.

Our system automatically assesses profitability, solvency, and management by inspecting each public company's financial statements and press releases filed with the Securities and Exchange Commission (SEC) and classifies the quality of companies' financials as High (H), Medium (M), or Low (L).

The concept of "Simplexity" underlies our approach to fundamental analysis. That is, the expert rules that drive our analysis must be: 1) transparent, 2) simple enough for both individual and institutional investors to understand, and 3) rigorous and capable of handling the complexity of automated investment decision making.

Our assessment of the health of companies begins with automated fundamental analysis using Valspresso's proprietary automated analyst. On a daily basis, the software analyzes the financial statements of publicly-traded U.S. companies based upon 3 simple but fundamental questions:

- 1. Is the company profitable from its core operations?
- 2. Can the company pay its bills from cash on hand?
- 3. Is the company structured to reward investors?

Each of the above questions is answered daily by programmatically inspecting each public company's financial statements filed with the Securities and Exchange Commissions (SEC). These include filings such as 10-K, 10-Q, & 8-K. Financial statements tell a complicated and nuanced story, which is often missed when simply looking at the top and bottom lines. Valspresso's Automated Analyst looks deeply at related information on the financial statements to cross-check those high-level values to compose a holistic understanding of the health of the company. The factors of financial health underpin the long-term success of any business. Regardless of the size of companies or the industry sector in which they operate, those health factors are relevant. The automated assessments are applied uniformly to all companies in all sectors and across all market conditions. Valspresso covers all publicly traded U.S. companies and assesses their financial health every day.

Question 1 inspects values such as net income and cash flow. If those values indicate the company is profitable and solvent then question 1 is considered "passed," otherwise it is considered "failed."

Question 2 inspects values such as assets and liabilities. If those values indicate the company has sufficient liquidity then question 2 is considered "passed," otherwise it is considered "failed."

Question 3 inspects values such as equity, net income, cash flow, and assets. If those values indicate sufficient return on equity then question 3 is considered "passed," otherwise it is considered "failed."

Using the pass/fail status to those questions as input on a daily basis, the software classifies each company at various points in time as:

"Green" or "**High** Quality" (passed all three questions)

"Yellow" or "**Medium** Quality" (failed one question)

"Red" or "**Low** Quality" (failed two or more questions)

Assessing the quality and velocity of change in companies' GAAP EPS plays an important role in our classification system's persistent alpha-generation capabilities. The EPS Momentum Classification (EC) field classifies each company at points in time as Fulfillers (F), Sleepers(S) or Neither (X). A company classified as Optimistic withand its EPS growth rate meeting SI projected expectation is classified as Fulfiller. A company classified as Pessimistic with its EPS growth rate exceeding SI projected expectation is classified as Sleeper. A company that is neither Fulfiller nor Sleeper is classified as Neither (X).

## Investment Philosophy

We believe that price sentiment analysis paired with deep fundamental analysis is a powerful tool for predicting future relative performance and risk. Each classification behaves differently depending upon market conditions. Behaviors are probabilistic, which means that given a stock's price sentiment, fundamental classification, and market conditions, we can measure the probability of outperforming or underperforming the relevant benchmark. Using those probabilities, portfolio managers can build strategies designed to deliver Alpha with lower Beta.

The goal of any active strategy is to outperform its passive benchmark. From a probabilistic point of view, the goal is to beat the passive benchmark more than 50% of the time. The expectation is that over short periods of time, a successful strategy should outperform only slightly better than 50% of the time, but as the time horizon increases, that probability should increase. This makes sense if we think about this using a gambling analogy. Casinos are profitable because the probabilities of winning a game are slightly in their favor. Let's say that a casino's probability of winning is 51%. This means that they lose money on 49% of the games played. Because many games are played during the course of a day, there is a high probability that at the end of the day the casino will be profitable, which translates into increasingly higher probabilities that they will be profitable for the month, quarter, year, and so on.

Over the short-run, we believe that our classifications have predictive power, given that we know the current market conditions over the past X trading days; i.e. the best classification for any given day depends upon market conditions. A strategy that dynamically moves between classifications depending on market conditions should do well in the short-term and long-term.

If instead of dynamically moving between classifications, one wanted to invest in a single classification, we believe that healthy, growing, pessimistic companies will deliver the best combination of high Alpha and low Beta.

## Testable Hypothesis – Short-Term Performance

Depending on market conditions over the past X trading days, we expect stocks in each classification to have a statistically significant probability of outperforming or underperforming the relevant benchmark over the next Y trading days.

In this document, we test this hypothesis using X=30 and Y=30. We will use a few different definitions for "market conditions." Results are shown in the next section. Backtesting – Long-Term Performance and Risk

Over any 3-year rolling period, strategies that hold companies that are classified as growing (EPS increasing) and are fundamentally healthy, but are priced Pessimistically (SI < 0) by the market, tend to outperform the market and other classifications. This classification is abbreviated as HPS. Backtesting results are shown in a later section.

## **Testing Short-Term Behavioral Characteristics**

Using the indicators described earlier, one can create different classifications to be used in building strategy holdings. In this section, we define some simple classifications and show how each classification behaves in terms of risk and performance.

### Classifications

Optimistic – Companies with SI > 0 and SI < 4

Pessimistic – Companies with SI > -1 and SI < 0

Irrationally Exuberant – Companies with SI > 4

**HOF** – Companies with fundamental classification of High (H), sentiment of Optimistic (O), and Fulfiller (F). A Fulfiller is an Optimistic company whose EPS growth rate is meeting SI projected expectation.

**HPS** – Companies with fundamental classification of High (H), sentiment of Pessimistic (P), and Sleeper (S). A Sleeper is a Pessimistic company whose EPS growth rate is exceeding SI projected expectation.

### **Behavioral Characteristics**

The behavior of each classification is analyzed to understand risk and performance. While backtesting can be a useful tool for understanding risk and performance, it can obfuscate the underlying behavioral characteristics of an indicator or classification. Backtesting reporting primarily relies on performance metrics that generally have significance when applied to return series of at least 36 months. In the next section, we'll cover our backtesting methodology. However, in this section, we apply a more straightforward statistical analysis in order to demonstrate the predictive nature and power of our classifications over the short-term. Once empowered with this information, you can then use it to build your own strategies.

### Methodology for Analysis

To understand risk and performance, we need to be able to analyze companies on a per-day basis. Because the stock market fluctuates with a great deal of noise on a daily basis, we cannot use the magnitude of daily returns as a basis for comparison. We need to scale daily returns to relatively stable metrics, regardless of potentially dramatic daily swings.

### Percentile Rank (Peer Ranking)

We rank all companies in the S&P 500 on a daily basis by their leading (future) 30-trading-day return. This provides us with a basis for peer ranking. Peer ranking is calculated every day. Those ranks are converted to percentiles. The percentile rank becomes our unit of analysis for assessing risk and performance. In theory, the scale is from 0 to 1 with a median of 0.5. In reality, because there are approximately 500 companies in the S&P 500, the range is approximately 0.002 to 1 with an observed median of approximately 0.50129. For simplicity, we refer to the Null Hypothesis

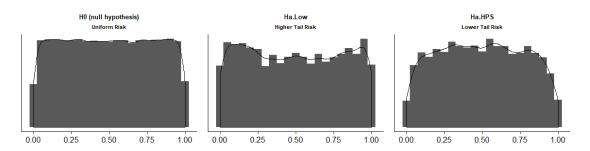
median as 0.5 on reports, but in our analysis code, we always use our observed median of 0.50129 for statistical testing.

Due to the ranking nature of this metric, the distribution will naturally be uniform. Our Null Hypothesis (H<sub>0</sub>) is that companies will follow this uniform distribution with a median at 0.5. As we test an Alternative Hypothesis (H<sub>a</sub>) we will test for significant deviation from uniform distribution and/or median of 0.5. A significant deviation above 0.5 would indicate that the test group is outperforming its peers (the other components of the S&P 500).

### Assessing Risk

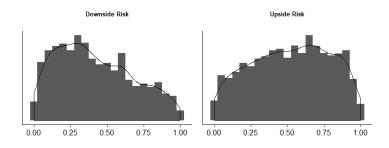
Since the null hypothesis is a uniform distribution, there is an equal probability that a company will be ranked anywhere from 0 to 1. This means there is an equal "risk" that a company will underperform (downside risk) or over-perform (upside risk).

A non-uniform distribution implies a change in the risk profile. The histograms below demonstrate the null hypothesis' uniform distribution as well as Alternative Hypotheses of Low viability and HPS classification. The Low viability histogram is U-shaped with higher density in the tails. Low viability companies therefore have a higher downside and upside risk at the tails of the distribution. We will also call this "tail risk." Low viability companies have higher tail risk. The HPS histogram exhibits an "inverted U" shape which means lower density in the tails. HPS companies have lower tail risk.



To determine if a distribution is uniform, we apply the statistical test known as the Kolmogorov-Smirnov test (ks.test) with p-value < 0.05. A p-value < 0.05 indicates that there is a strong case that the distribution is NOT uniform.

Distributions can also be skewed to one side or the other, which would indicate a higher probability of either downside or upside risk.



### Assessing Performance

### Company Day

To assess performance of our classifications, we test the median and its statistical significance of deviation from the 0.5. A significant deviation above 0.5 indicates that the test group is outperforming its peers (the other components of the S&P 500). To estimate the median and its significance, we primarily use the Wilcoxon signed-rank test (wilcox.test). A p-value < 0.05 indicates that population median is NOT 0.5. This test is applied to the total sample (of a classification), a sample by year, and a sample by market condition (described below). This metric is used to answer the question, "If I know today's classification of a company, what is the risk and performance probability distribution for the next 30 trading days?." This unit of analysis is a Company Day, meaning that each data point (observation) is a company on a particular day.

### Holding Day

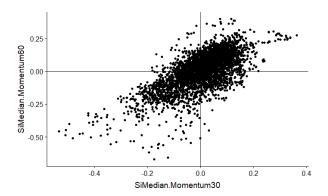
We also measure whether a classification outperformed its peers for a given 30-trading-day period. We aggregate those periods to determine what percent of the time that classification outperformed peers.

Outperformance is measured by calculating the median percent rank of a classification for a given day (first day of 30-trading-day period). If that median percent rank is above a particular threshold majority (e.g. 0.51 or 51%) then we consider that a "beat." We then aggregate the beats to determine the percentage of days where the majority of companies outperformed peers. This metric is used to answer the question, "If today I were to buy or hold companies in a given classification, what is the probability of that set of holdings outperforming its peers over the next 30 trading days?" This unit of analysis is a Holding Day, meaning that each data point (observation) represents a set of holdings on a particular day. With that unit of analysis, we can report the relative performance of a set of holdings based upon classification.

### Market Conditions

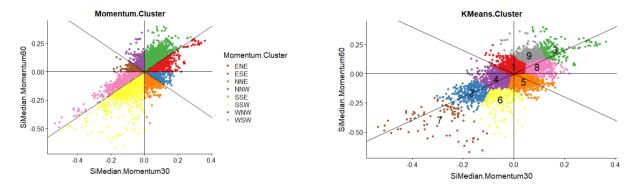
As you will see in the results later in this document, each classification behaves differently across time. This is to be expected, as conditions in the market change over time. If we simply look at behavior by year, we get a glimpse into the behavioral differences, but changes in market conditions do not align nicely with the calendar year. We need a way to label market conditions on a daily basis.

A simple way to classify market conditions is to look at Median SI for the market. A slightly more powerful and predictive method is to measure the momentum of the Median SI for the market (SiMedian.Momentum). In this document, we define market conditions by combining lagging (past) 30-trading-day momentum and lagging 60-trading-day momentum. These are labeled as SiMedian.Momentum30 and SiMedian.Momentum60, respectively. The observed points from 2003 to 2018 are shown below.



These points can be divided into different market conditions. Each subdivision is called a "cluster." For demonstration purposes, we show two simple methodologies for clustering market conditions.

First, we cluster using compass directions. We subdivided the space into eight different regions, as shown below. Names match those commonly used in compass directions. We call this Momentum.Cluster. The second method is to use the AI machine learning algorithm, k-means clustering to group points based upon their average distance to each other. Nine clusters are created. This method is called Kmeans.Cluster. Both are shown below.



These clustering methods may not be optimal and are not meant to be recommendations, but rather, simple examples to demonstrate possibilities for your own strategies.

## Results for "Company Days"

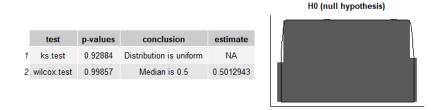
This section provides the statistical tests used to answer the question, "If I know today's classification of a company, what is the risk and performance probability distribution for the next 30 trading days?" The unit of analysis is a Company Day, meaning that each data point (observation) is a company on a particular day.

With this unit of analysis, we can test the distribution and median. Because returns are converted to percent ranking, the distribution is uniform and the median is 0.5. Any deviation from uniformity would imply higher or lower tail risk, while deviation from median of 0.5 would imply underperformance or over-performance relative to peers (components of the S&P 500). More details are provided in the prior section.

### **Null Hypothesis**

Here are the results for the Null Hypothesis, to confirm that it is indeed uniform with median of 0.5.

### Total



### By Year

Tests by year also confirm that the Null Hypothesis is consistently uniform with median of 0.5. (Charts not included)

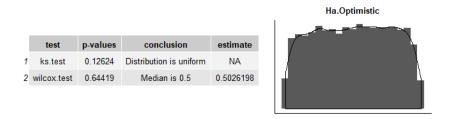
### By Market Condition

Tests by market conditions also confirm that the Null Hypothesis is consistently uniform with median of 0.5. (Charts not included)

### Optimistic

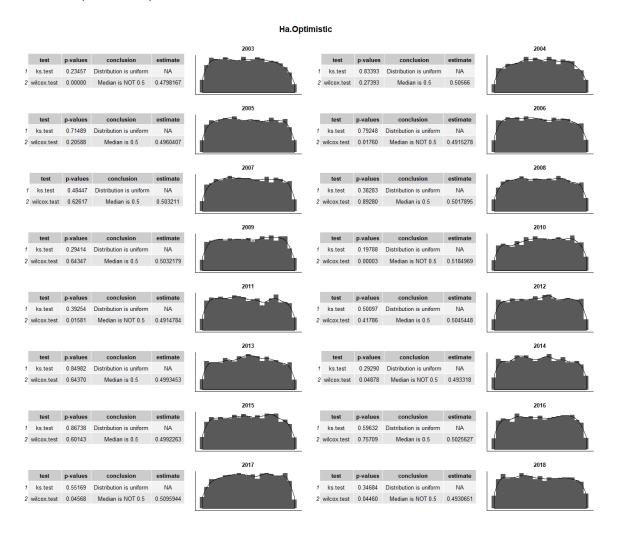
#### Total

In aggregate, this classification is uniform with median of 0.5. It is possible that under certain market conditions the distribution or median may deviate. See below.



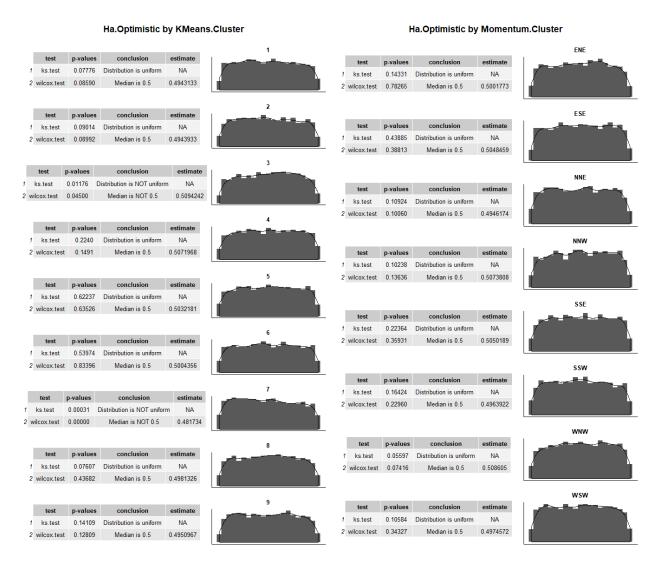
### By Year

Tests across years demonstrate occasional deviation from uniformity and occasional deviation from median of 0.5. Results are below. There is not a strong case that this classification, by itself, has much predictive power.



### By Market Condition

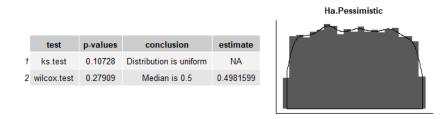
Tests across market conditions demonstrate occasional deviation from uniformity and occasional deviation from median of 0.5. Results are below. There is not a strong case that Optimistic, by itself, has much predictive power.



### **Pessimistic**

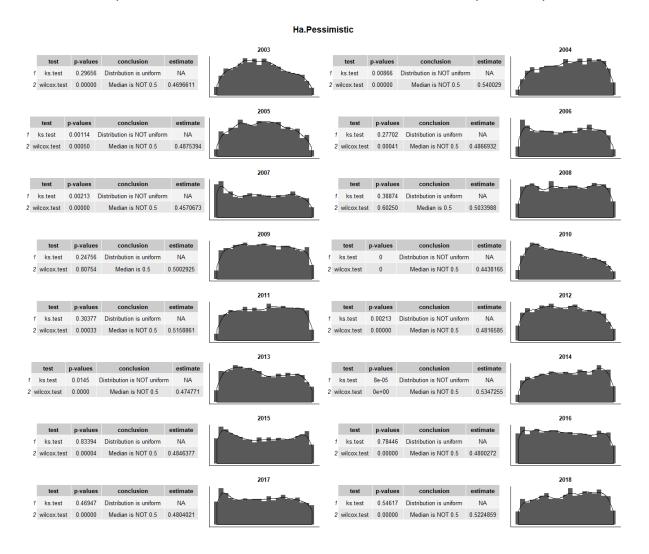
#### Total

In aggregate, this classification is uniform with median of 0.5. It is possible that under certain market conditions the distribution or median may deviate. See below.



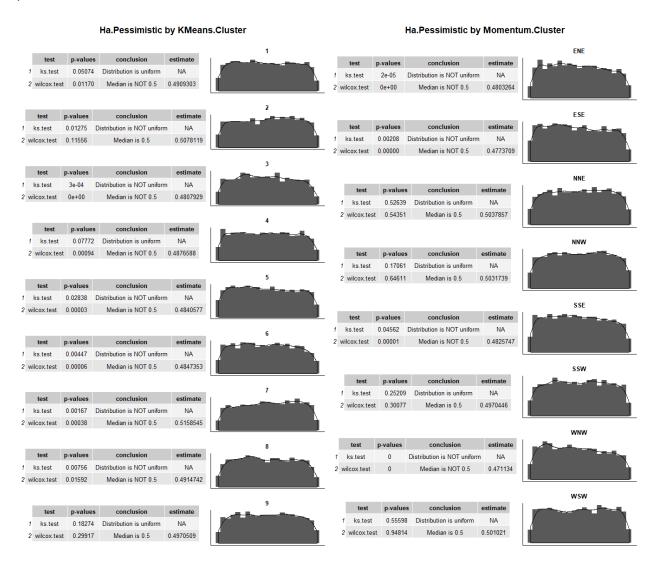
### By Year

Tests across years demonstrate some deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.



### By Market Condition

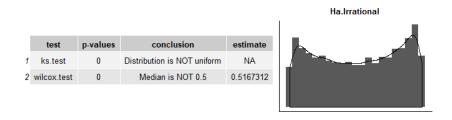
Tests across market conditions demonstrate some deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.



### Irrationally Exuberant

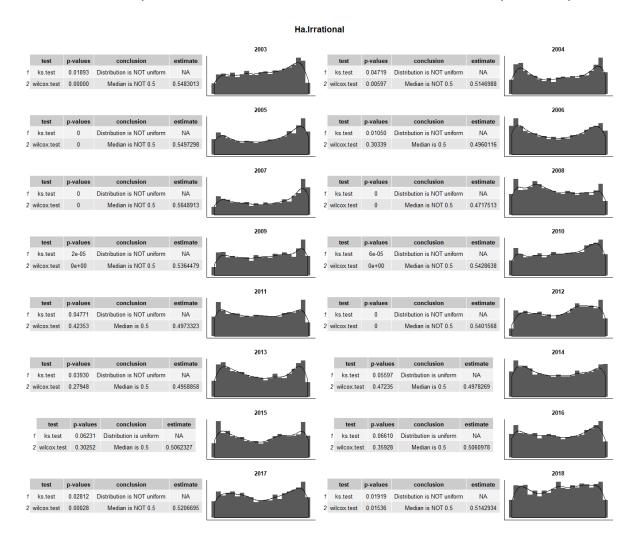
#### Total

In aggregate, this classification demonstrates significant deviation from uniformity and median of 0.5. Results are below. The shape of the histogram implies higher tail risk.



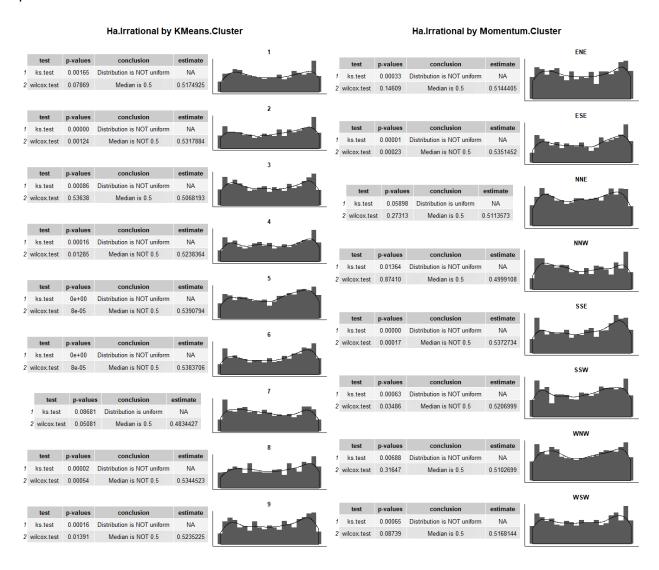
### By Year

Tests across years demonstrate significant deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.



### By Market Condition

Tests across market conditions demonstrate significant deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.



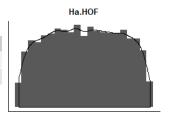
### HOF

### Total

In aggregate, this classification demonstrates some deviation from uniformity, but no deviation from median of 0.5. Results are below. The shape of the histogram implies lower tail risk.

Short-Term Risk	Lower risk than benchmark	
Short-Term Performance	Same as benchmark	

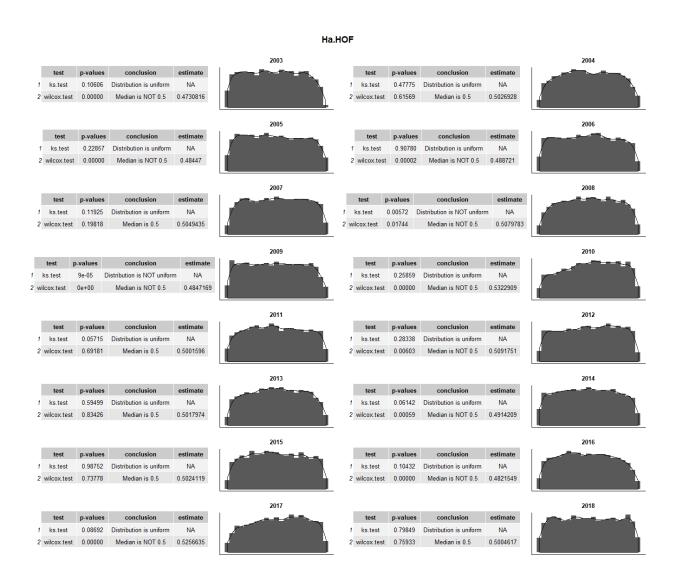
	test	p-values	conclusion	estimate
1	ks.test	0.00028	Distribution is NOT uniform	NA
2	wilcox.test	0.69625	Median is 0.5	0.5024007



### By Year

Tests across years demonstrate some deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.

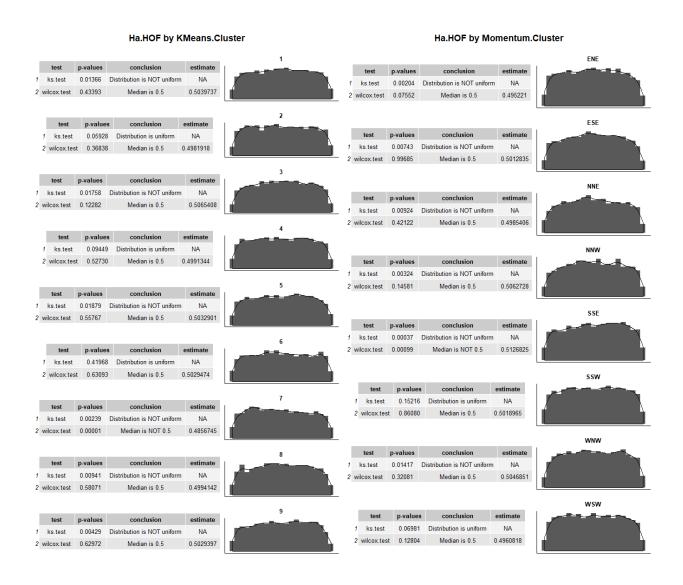
Short-Term Risk	Sometimes lower risk than benchmark	
Short-Term Performance	Sometimes different from benchmark	



### By Market Condition

Tests across market conditions demonstrate some deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.

Short-Term Risk	Sometimes lower risk than benchmark	
Short-Term Performance	Sometimes different from benchmark	



### **HPS**

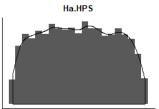
This means of measuring risk and performance demonstrates that HPS is lower risk (lower tail risk), but it does not demonstrate consistent outperformance in "Total" (regardless of time period). The "By Year" section does demonstrate both lower risk and, in some cases, the ability to predict performance. Later in this document, the backtesting methodology does demonstrate more clearly the long-term predictive power.

### Total

In aggregate, this classification demonstrates some deviation from uniformity, but no deviation from median of 0.5. Results are below. The shape of the histogram implies lower tail risk.

Short-Term Risk	Lower risk than benchmark	
Short-Term Performance	Same as benchmark	

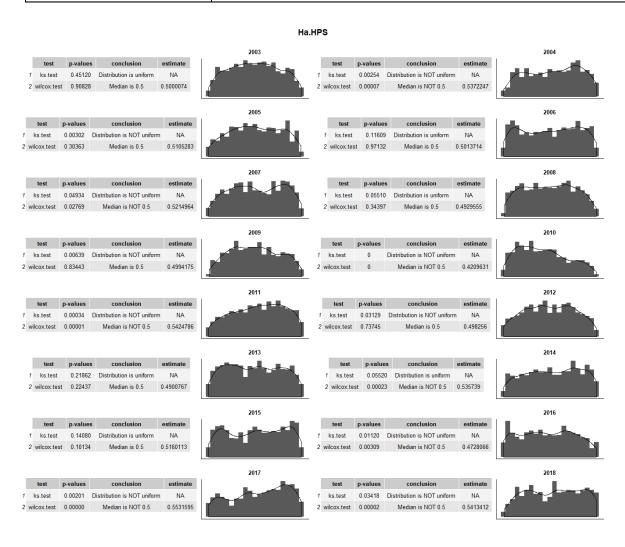




### By Year

Tests across years demonstrate significant deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.

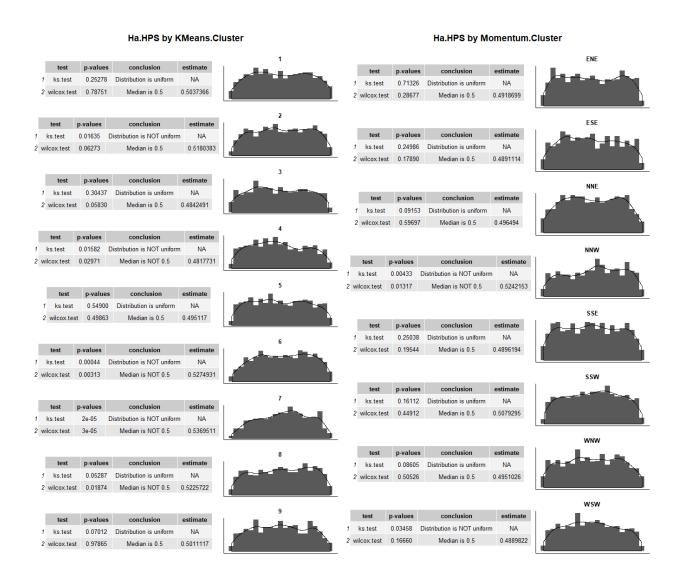
Short-Term Risk	Sometimes lower risk than benchmark	
Short-Term Performance	Sometimes different from benchmark	



### By Market Condition

Tests across market conditions demonstrate significant deviation from uniformity and median of 0.5. Results are below. This implies that under those market conditions, there is some predictive power.

Short-Term Risk	Sometimes lower risk than benchmark	
Short-Term Performance	Sometimes different from benchmark	

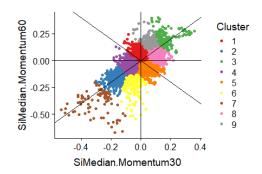


## Results for "Holding Days"

In this section there are tests to measure whether a classification outperformed its peers for a given 30-trading-day period. We aggregate those periods to determine what percentage of the time that classification outperformed peers.

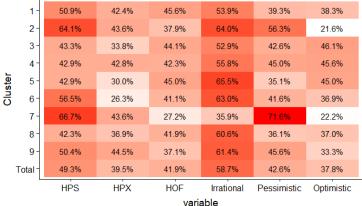
Outperformance is measured by calculating the median percent rank for a classification for a given day (first day of 30-trading-day period). If that median percent rank is above a particular threshold majority (e.g. 0.51 or 51%) then we consider that a "beat." We then aggregate the beats to determine the percentage of days where the majority of companies outperformed peers. This metric is used to answer the question, "If today I were to buy or hold companies in a given classification, what is the probability of that set of holdings outperforming its peers over the next 30-trading-days?" This unit of analysis is a **Holding Day**, meaning that each data point (observation) represents a set of holdings on a particular day. With that unit of analysis, we can report the relative performance of a set of holdings based upon their classification.

### KMeans.Cluster

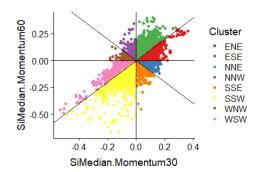


Cluster	TotalDays	Freq
1	903	22.8%
2	343	8.7%
3	204	5.2%
4	596	15.1%
5	467	11.8%
6	214	5.4%
7	81	2.0%
8	570	14.4%
9	579	14.6%

# Percent of days where majority of companies outperformed peers KMeans.Cluster 42.4% 45.6% 53.9% 39.3% 38.3%

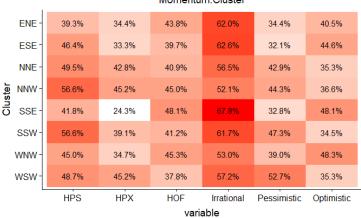


## Momentum.Cluster



Cluster	TotalDays	Freq
ENE	491	12.4%
ESE	184	4.6%
NNE	1310	33.1%
NNW	309	7.8%
SSE	287	7.3%
SSW	714	18.0%
WNW	172	4.3%
WSW	490	12.4%

## Percent of days where majority of companies outperformed peers Momentum.Cluster



## Using Behaviors to Build Strategies

The analysis of behavioral characteristics described in the previous section demonstrates the predictive power for certain classifications under various market conditions. While some of the statistically significant deviations from the median of 0.5 may seem small in absolute terms, those small differences add up quickly over time when implemented as a strategy. The methodology removes magnitude of underperformance or over-performance in terms of return and therefore does not reflect the magnitude of a potential strategy's performance. The methodology only analyzes peer ranking on the basis of leading (future) 30-trading-day returns, which does not tell us much about long-term buy and hold strategies, nor does it tell us much about strategies that adapt to ever-changing market conditions and company classifications. For example, a strategy may buy (or hold) 100 companies based upon particular classification, but the next day, only 95 of those holdings still match that classification. It is not assumed that strategies built on Valspresso classifications would buy a classification and blindly hold those companies for 30-trading-days. Rather, it is presumed that a strategy would make periodic adjustments to holding based upon daily classification changes. Ideally, those adjustments would be on a daily basis in order to take advantage of the latest company and market information.

In this section, an example strategy is defined and backtested for a single classification, "HPS."

## Performance of Example Strategy

The classifications described earlier are extremely powerful tools for building alpha-generating strategies. Let's choose a simple, straightforward, and intuitive set of classifications for demonstration and educational purposes.

Suppose we define a strategy that only uses the Valspresso classifications.

### Criteria

Only hold a stock where all the following are true:

- 1. Fundamental health is High (H)
- 2. Sentiment implies market pricing is Pessimistic (P)
- 3. EPS Momentum Classification is Sleeper (S)

If the company no longer adheres to the above classification, sell it.

## **Explanation**

Let's explore the reasons behind each of the holding criteria above.

**Criteria 1.** The strategy is only holding companies with High fundamental health. We would do this to reduce risk. High health companies are less likely to fail. High health companies are in a better financial situation to support sustained growth. This seems reasonable and intuitive.

**Criteria 2.** The strategy is only holding companies when the market is pricing it Pessimistically (P). A pessimistic sentiment usually implies that the market expects negative to no growth from the company. This criterion is intuitive if your goal is to try to buy stocks that are "underpriced."

**Criteria 3.** The strategy is only holding companies when it is a Sleeper (S). A Sleeper is a company that is priced pessimistically, however, its EPS growth rate is exceeding that pessimistic expectation.

So, in summary, the strategy holds stocks that are fundamentally healthy, and its earnings are outperforming the pessimistic pricing of the stock market. Using common Wall Street vernacular, we are holding "underpriced" or "mis-priced" stocks. As long as it is "underpriced," we hold it. When it is no longer "underpriced" (or fundamentally healthy), we sell it.

## Backtesting

By applying only those rules to the components of the S&P 500 from 2004 to 2018, backtested results demonstrate the power of Valspresso's sentiment classifications.

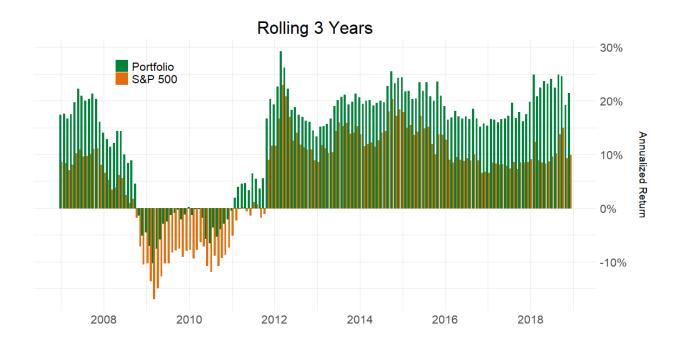
### Methodology

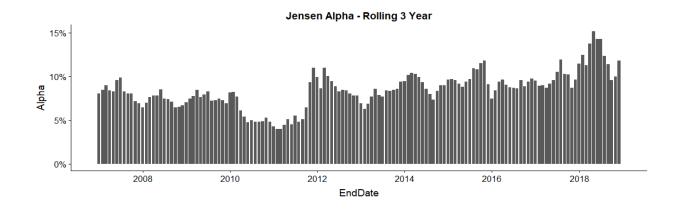
To demonstrate the contribution of Valspresso's classifications, we created a simplified backtesting system. This system was intentionally kept very simple to more easily test and compare the performance against publicly-available benchmarks without concern for confounding factors in the backtesting methodology.

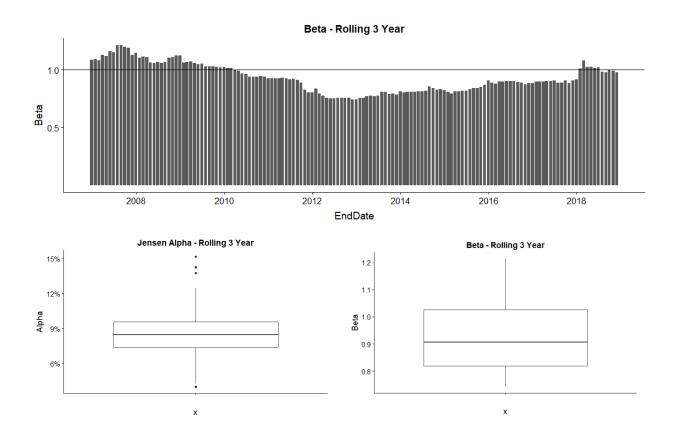
Data consists of Valspresso's Sentiment data for S&P 500 companies from 2004 to 2018 and daily closing prices for each component of the S&P 500. All companies matching the holding rule (described above) on a given day will be held in the simulated portfolio. Holdings are equal-weighted. Portfolio is 100% stock. No money is simulated. (i.e. no account value, no trading costs, no management fees, etc.) Based upon those daily holdings, the backtesting system simply uses daily returns and percent allocations to calculate daily weighted returns for the portfolio. Those daily returns are then used to build all performance reports. The primary performance measure is 3-year rolling Alpha.

### Performance vs. S&P 500

Since the backtested holdings are components of the S&P 500, let's review the performance using the S&P 500 price index as a benchmark. The signals for the HPS strategy for rolling 3-year periods from 2004 to 2018 delivered an average an **annualized Alpha of 8% with a range of 4% to 15%.** This result is delivered with an average beta less than 1 and information ratio greater than 1.







The signals for our HPS strategy are available for subscribers to independently reproduce the results and perform their own analyses.

### Performance vs. RSP

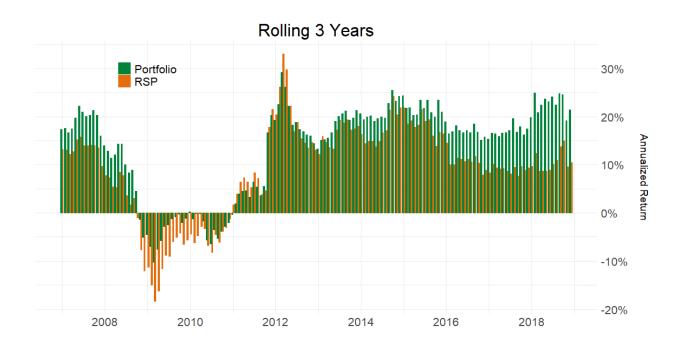
Our backtesting is equal-weighted and has closer correlation to the S&P 500 equal-weighted index than the S&P 500 cap-weighted index. From 2004 to 2018, equal weighting of S&P 500 yields an additional Alpha of approximately 2% over the S&P 500 market cap-weighted index. This means that about 2% of our HPS 8% Alpha generated relative to the S&P 500 cap-weighted index could be attributed to equal weighting. We verified this by having our backtesting system

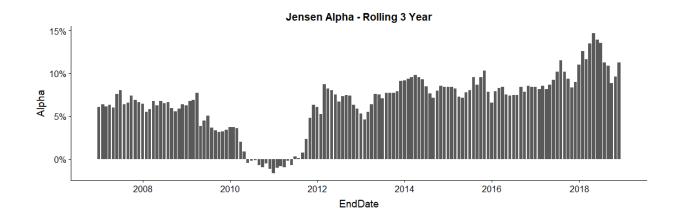
invest in all 500 companies in the S&P 500, which is essentially the Null Hypothesis. For the Null Hypothesis, we observed an Alpha of 1.99%. One might choose to simply subtract 2% from the Alpha values above, but a more valid comparison would be to choose an S&P 500 index that is equal-weighted.

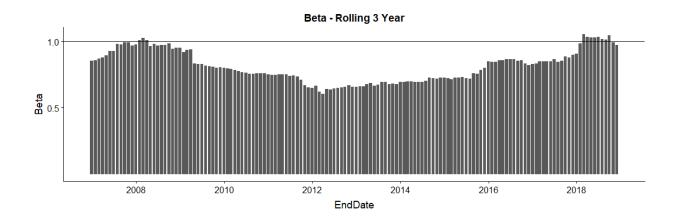
To evaluate the performance of our backtesting while controlling for equal weighting, we have selected the ETF with ticker RSP. Unfortunately, there are no publicly-available indices for equal-weighted S&P 500 that go back to 2004. RSP is the closest match for our purposes.

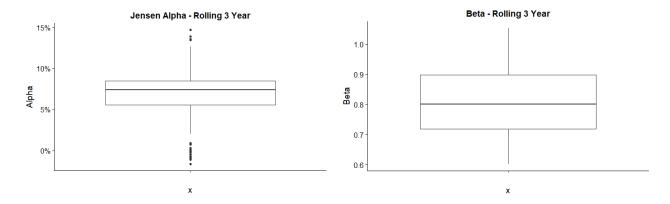
Remember from the previous section that we observed a 1.99% difference for the Null Hypothesis. When compared to RSP, the difference for the Null Hypothesis is -0.06%, which is much closer to zero than the 1.99% we observed against the S&P 500 cap-weighted index. While this is not a perfect benchmark for comparison, it is the best available to us for controlling our backtesting methodology. The R-Squared for the Null Hypothesis is also better; 0.9938 when compared against RSP, vs 0.9478 when compared against the S&P 500 price index.

The signals for the HPS strategy, for rolling 3-year periods from 2004 to 2018, delivered an average **annualized Alpha of 6.7% with a range of -1.7% to 14.7%.** This result is delivered with an average beta less than 1 and an information ratio of 0.74.









## Other Use Cases

The above use case is by no means the only possible use for Valspresso's indicators. Valspresso has created several of its own successful strategies for its clients. While we can't go into the details of those strategies, we can give a few ideas to help you get started on one of your own strategies.

### Buy when HPS, but hold in HPS, HOF

You could create a strategy that only buys stocks when they are in the HPS classification, but as long as it is in the HPS or HOF classification, continue to hold it. If it leaves those classifications, then sell it. The advantage to this strategy is that you are buying stocks when they are "underpriced," but as long as they are healthy, you continue to hold them as their price increases and they enter the optimistic range. If a stock becomes irrationally exuberant, it will no longer be classified as HOF.

### Identify mis-pricing using your own SI, SQ thresholds

We have proposed thresholds for SI and SQ, but with some experimentation for the types of stocks you typically hold, you could develop your own thresholds and definitions for "underpriced" or "overpriced."

### Short "overpriced" stocks (SI > 4)

Those stocks with SI > 4 are considered irrationally exuberant. These are possible candidates for a shorting strategy to benefit from the "overpricing" of the market.

### Dynamically move between classifications

Based upon market conditions, select holdings based on the classifications that are predicted to do best during those market conditions.

## **Data Processing**

### Sources of Data

- SEC filings (10-K, 10-Q, 8-K) from Edgar Online
- Pricing data from Edgar Online
- 3-month treasury bill rates from the Federal Reserve

## Coverage

Valspresso covers all publicly-traded U.S. companies. Fundamental classification requires at least 3 years of financial statements.

## Frequency

Automated analysis is performed daily for all companies. Financials filed with SEC go through a manual quality review process by our SEC data provider, therefore, there can sometimes be a delay between the time a company files with the SEC and it shows up in our database. The data provider prioritizes based upon market cap and other investor relevance factors. For this reason, filings for large market companies usually appear the next day, but small-cap companies can

sometimes take a few days. When developing a strategy and/or backtesting a strategy, this latency should be taken into account.

### Point-in-Time Data

Our database, derived indicators, and backtesting system use point-in-time data. All data is aligned to ensure that the indicator calculation and backtesting system only consider data that was available on that particular trading day.

## **Dictionary**

### Price Date

The date for which the given security was traded on the stock market. The price date only includes days for which the stock market was open. Not all stocks are traded every day and not all markets share the same holidays.

## **Holding Date**

The date that a given security is held in a portfolio. This portfolio might be a backtested simulation or a live portfolio. Valspresso defines different types of dates and enforces their application through its software to ensure there is no look-ahead bias, such as holding a security based on pricing information that is not yet available.

## Price per Share (PPS)

The price of a security traded on the stock market. PPS represents a generic definition of stock price and is used as theoretical price used in formulas throughout this document. When those formulas are calculated, a specific price (e.g. prior day's closing price) is used.

## Number of Outstanding Shares

The number of outstanding shares of stock used when PPS is reported when trading on a stock market. A company issues a number of shares to be traded on the stock market. Those number of shares can change over time because of splits, buybacks, and other corporate actions. This value is the implied denominator when reporting things such as PPS or EPS. The precise way that this implied denominator affects values such as PPS and EPS is a complex subject and outside the scope of this document.

## Closing Price

The PPS of a stock reported by a stock exchange at the end of the trading day. The closing price is not adjusted for stock splits or other corporate actions. The closing price is the most commonly used PPS used to calculate indicators such as Sentiment Index.

## Adjusted Closing Price

The Closing Price historical adjusted for stock splits and other corporate actions. Each time there is a new split, a stock's historical adjusted closing prices are recalculated. Adjusted closing price is not used to calculate sentiment index or its derivatives. Adjusted closing price is only used for assessing predictive capabilities of our indicators by calculating lagging or leading returns.

### Ticker

A unique set of characters that represent a security traded on a stock exchange. Tickers can be 1 to 5 characters. Tickers are unique for any given day. In the event a security is delisted by an exchange, its ticker can be issued for a completely different security in the future. Therefore, a ticker can be assigned to different securities over time.

## Companyld

An integer that represents a company. This number will not change even if the ticker changes.

## Sentiment Index (SI)

SI is used to project expected earnings growth. For example, an SI value of 4 means that the company's stock price reflects an expectation that earnings should grow by a factor of 4.

### Sentiment Quotient (SQ)

SQ is used to quantify the portion of a company's stock price that is attributable to future earnings growth. For example, an SQ of 0.8 implies that 80% of the company's stock price is attributable to expectation of future earnings growth and 20% to current fundamentals.

## Fundamentals Classification (FC)

### Possible Values: H,M,L,X

Valspresso's Automated Stock Analyst performs deep financial analysis of publicly-traded U.S. companies. This context is important to manage your strategy's risk. Let's say that one of your strategy's holdings is a stock with a high expected earnings growth. If that company's financial quality is poor, it is less likely to achieve or sustain that growth and therefore should be considered riskier. In that case, additional risk mitigation measures would need to be employed to achieve investment objectives.

Our system automatically assesses profitability, solvency, and management by inspecting each public company's financial statements and press releases filed with the Securities and Exchange Commission (SEC) and classifies the quality of companies' financials as High (H), Medium (M), or Low (L). If the system is unable to make a determination, the financials are classified as Unknown (X).

## Sentiment Classification (SC)

### Possible Values: O,P,X

One of the unique attributes of Sentiment Index (SI) is that its value is on a scale that pivots around the fixed value of 0. This allows the automated analyst to objectively measure the amount of sentiment in a company's stock price and classify each company as Pessimistic (P) or Optimistic (O). Companies with SI < 0 are classified as Pessimistic (P); Companies with SI and SQ > 0 are classified as Optimistic (O). If the system is unable to make a determination, the company is classified as Unknown (X).

### **EPS Momentum Classification (EC)**

### Possible Values: F,S,X

The EPS Momentum Classification (EC) field classifies each company at points in time as Fulfillers (F), Sleepers(S) or Neither (X). A company classified as Optimistic and its EPS growth rate is meeting SI projected expectation is classified as Fulfiller (F). A company classified as Pessimistic and its EPS growth rate is exceeding SI projected expectation is classified as Sleeper (S). A company that is neither Fulfiller nor Sleeper is classified as Neither (X).

### Official Annual EPS

The Earnings Per Share (EPS) from a company's latest official (10-K) annual filing.

## Official Quarterly EPS

The Earnings Per Share (EPS) from a company's latest official (10-Q) quarterly filing.

## Preliminary Annual EPS

The Earnings Per Share (EPS) from a company's latest official (10-K) annual filing or latest preliminary annual (8-K) financial filing. In those calculations where "preliminary" values are allowed, the latest annual value is used regardless of whether it's official or preliminary.

## Preliminary Quarterly EPS

The Earnings Per Share (EPS) from a company's latest official (10-Q) quarterly filing or latest preliminary quarterly (8-K) financial filing. In those calculations where "preliminary" values are allowed, the latest quarterly value is used regardless of whether it's official or preliminary.

### Beta

36-month beta calculated on a daily basis. The benchmark used to calculate Beta is S&P 500 price return. Beta is calculated over the prior 36 months relative to the current price date being calculated. Therefore, beta changes daily for each stock.

### Market Rate of Return

Market rate of return is calculated using the S&P 500 price return.

### Risk-Free Premium

Three Month U.S. Treasury Bill Rate

## Required Rate of Return

Required rate of return is calculated using beta, risk-free premium, and market rate of return.

### **GAAP**

Generally accepted accounting principles (GAAP) refer to a common set of accepted accounting principles, standards, and procedures that companies and their accountants must follow when they prepare and present their financial statements. The Financial Accounting Standards Board (FASB) has the authority to establish and interpret GAAP in the United States.

## Going Concern

Under generally accepted accounting principles (GAAP), the continuation of a reporting entity as a going concern is presumed as the basis for preparing financial statements unless and until the entity's liquidation becomes imminent. Preparation of financial statements under this presumption is referred to as the "going concern" basis of accounting.

## Sentiment Indicators Data Feed

### **Product Overview**

Valspresso's unique quantitative metrics are a result of 20 years of theoretical research that were further refined over 10 years of practical application. Valspresso's technology analyzes all publicly-traded companies on the U.S. major exchanges every day. This daily automated analysis includes a patented price sentiment analysis as well as deep fundamental analysis. Subscribers (quants and investment management teams) to Valspresso data feeds use them to develop their own alpha-generating trading strategies. The data feeds provided have been used internally for years at Valspresso to build trading strategies for its clients.

### File Structure

### **Format**

The data feed is delivered as a comma-delimited file (CSV). Each column is separated by a comma. Each field's value is enclosed in double-quotes if it is a string (character). Each row represents a single ticker for a single trading day. The first (header) row contains the names of the columns and each column name is enclosed in double-quotes.

### Example from January 2, 2004:

```
"VersionId", "Date", "Ticker", "CompanyId", "SI", "SQ", "FC", "SC", "EC"

1,2004-01-02, "A",543,-2.3068,, "M", "O", "X"

1,2004-01-02, "AA",44,24.6598,0.961, "H", "O", "X"

1,2004-01-02, "AAPL",146,0.9417,0.485, "M", "O", "X"

1,2004-01-02, "ABC",588,-0.8843,, "H", "P", "S"

1,2004-01-02, "ABT",301,-0.2718,, "H", "P", "X"

1,2004-01-02, "ACV",456,-0.6408,, "H", "P", "S"
```

Values which are NULL, N/A, or unavailable will be represented as blank (i.e. open double quote immediately followed by closing double quote with nothing in between).

## Columns

Column Name	Туре	Format	<b>Definition</b> (see dictionary)
VersionId	Integer		Identifies the version of the classifications to allow incremental improvements without breaking historical backtesting.
Date	Date	yyyy-MM-dd	See Price Date
Ticker	String	1 to 5 characters	See Ticker
Companyld	String	integer	See Companyld
SI	Decimal	4 decimal places	See Sentiment Index
SQ	Decimal	4 decimal places	See Sentiment Quotient
FC	String	1 character	See Fundamentals Classification
SC	String	1 character	See Sentiment Classification
EC	String	1 character	See EPS Momentum Classification

## Coverage and Frequency

Valspresso covers all publicly-traded U.S. companies. Automated analysis is performed daily. Data feeds are delivered before the opening bell of U.S. markets (9:30 am ET).

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